

MANAGEMENT

Brand management

Liverpool profile

Liverpool is the department store chain with the widest coverage across the country.

The combination of a wide range of products, an exciting shopping experience, solid infrastructure, and a focus on profitability allow us to serve the customer and earn their preference

Mission.

We serve the CUSTOMER, everywhere, every day, all life long.

Vision

To be the most attractive choice in service, assortment, and value

Brand role

To make it easier/enables people to live better every day



Branding strategies

The Liverpool brand generates among its customers a positive image overall, associated with closeness, familiarity, convenience, and quality.

- ★ Diversity of emotions
- ★ Present at the most special events
- ★ Experienced together
- ★ The closest family to the center



Brand evaluation metrics

For brand evaluation metrics, various attributes are taken into consideration, such as:

- Awareness
- Ad Awareness

For brand commercials metrics, the following aspects are considered:

- Recall
- Attribution
- CTA
- Liking
- Creative Diagnosis
- Main Message

